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| N.H.P.U.C. Case No. | DE 10-188 |
| Exhibit No. | 41 |
| Witness | E. Steltzer |
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DE 10-188 2011-2012 CORE ENERGY EFFICIENCY PROGRAMS

Home Performance with EnergySTAR Fuel Neutral Program

OEP Responses to Staff Set 5 dated April 4, 2012

Data Request Staff 5-6

Respondent: Eric Steltzer

Data of Response: April 18, 2012

Data Request:

Reference page 3, line 13-16. Are current residential programs achieving the Potentially Achievable residential electric savings as identified in the GDS Associates, Inc. report, *Additional Opportunities for Energy Efficiency in New Hampshire*, January, 2009 (Table 2 at page 8)? If not, please explain the reasons?

Response:

The testimony on Page 3 13-16 pertains to GDS recommendations for the HES Program and do not discuss the potentially achievable residential electric savings. On page 20 and 21 GDS states:

“One final finding from the study is that nearly all of the most cost effective energy efficiency measures are included in current programs in some manner. In several programs, however, the cost effective measures are targeted to a small percentage of consumers. The best example of this is the Home Energy Solutions program which targets consumers with 65% or greater electric heating. Customers with electric heat as their primary heating source represent approximately 4% of the total population based on the phone surveys.”¹⁶

Recommendation: Expanding the number and types of products and services available through the existing residential energy efficiency programs, and promotion of those programs to include a larger number of potential participants may lead to increased overall energy savings. It is important to recognize that such expansion would require providing services to customers that heat with fuels other than electric or natural gas. Issues regarding who would pay for the provision of services to such customers would need to be addressed.”

OEP interprets this to suggest that the current HES program is ineffective and should not be continued. In its place, GDS is recommending a program similar to the fuel neutral HPwES program which expands the number and types of products and services, includes a larger number of potential participants and achieves an increase in overall energy savings. It is therefore fair to use SBC charges to advance the recommendations noted in the GDS study.